

Presentation Lapis AM – ZWEI Wealth Conference

Zürich: June 12, 2024 (11:05 – 11:15)

LAPIS
ASSET MANAGEMENT

www.lapis.finance

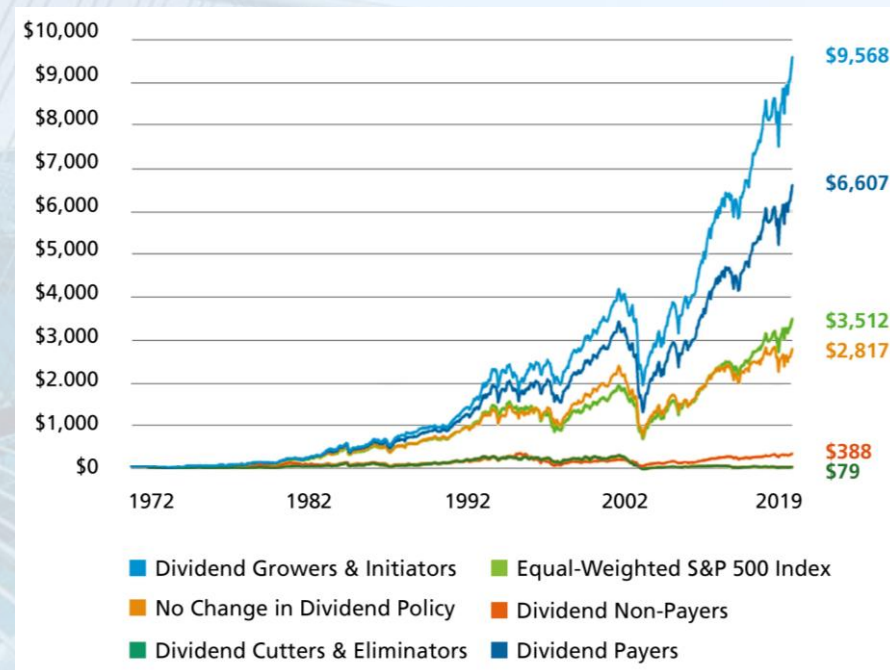
About us

Lapis Asset Management AG is a **FINMA approved asset manager** based in Lugano, Switzerland.

We calculate **over 50 “Lapis Equity Analyses”** which build the cornerstone for the management of our Private and Institutional clients’ assets.

Outperformance of Dividend Growers in the S&P 500

Hypothetical performance of USD 100 invested (1972 – 2019)



Source: Ned Davis Research, 2/20

Main drivers for overperformance

- Mainly Companies with Free Cash Flow
- Dividend Reinvestment
- Share Buy Back Program
- EPS Increase

No Timing:

- Nobody can forecast the mood of the market

Example: Lapis Swiss Top 25 Dividend Yield

Chart vs Benchmark (as of 31.05.24)



Source: Bloomberg

Lapis Key Criteria

We focus on the following three key criteria when calculating our Lapis Analysis Portfolio:

- ▶ Companies that pay **regular and uninterrupted dividends over the past 5 years**
- ▶ Companies that have a **Market Capitalization of at least CHF 2.5 billion or more** and are quoted on the SIX Swiss Stock Exchange.
- ▶ **Equal Weighting** of the Companies included in our Analysis

Lapis Covers The World

- Global Analyses



- Regional Analyses



- Next-Gen Analyses (only on request)



Impact of fees on investing

Performance after Annual Fees

MSCI World Index

Date	NAV	Perf. %
30.12.2011	4'074.83	
31.12.2012	4'748.70	16.54
31.12.2013	6'048.18	27.36
31.12.2014	6'381.06	5.50
31.12.2015	6'360.57	-0.32
30.12.2016	6'879.16	8.15
29.12.2017	8'466.34	23.07
31.12.2018	7'771.71	-8.20
31.12.2019	9'979.03	28.40
31.12.2020	11'625.20	16.50
31.12.2021	14'223.14	22.35
31.12.2022	11'700.99	-17.73
31.12.2023	14'557.83	24.42
01.01.12 - 31.12.23		257.26

Annual Fee 0.50%			Annual Fee 1.50%			Annual Fee 2.50%			Annual Fee 3.50%		
Date	NAV	Perf. %	Date	NAV	Perf. %	Date	NAV	Perf. %	Date	NAV	Perf. %
30.12.2011	4'074.83		30.12.2011	4'074.83		30.12.2011	4'074.83		30.12.2011	4'074.83	
31.12.2012	4'724.96	15.95	31.12.2012	4'677.47	14.79	31.12.2012	4'629.98	13.62	31.12.2012	4'582.50	12.46
31.12.2013	5'987.85	26.73	31.12.2013	5'868.10	25.45	31.12.2013	5'749.55	24.18	31.12.2013	5'632.22	22.91
31.12.2014	6'285.82	4.98	31.12.2014	6'098.20	3.92	31.12.2014	5'914.35	2.87	31.12.2014	5'734.23	1.81
31.12.2015	6'234.31	-0.82	31.12.2015	5'987.44	-1.82	31.12.2015	5'747.97	-2.81	31.12.2015	5'515.76	-3.81
30.12.2016	6'708.89	7.61	30.12.2016	6'378.47	6.53	30.12.2016	6'061.20	5.45	30.12.2016	5'756.68	4.37
29.12.2017	8'215.50	22.46	29.12.2017	7'732.38	21.23	29.12.2017	7'273.16	20.00	29.12.2017	6'836.91	18.76
31.12.2018	7'503.75	-8.66	31.12.2018	6'991.50	-9.58	31.12.2018	6'509.52	-10.50	31.12.2018	6'056.31	-11.42
31.12.2019	9'586.78	27.76	31.12.2019	8'842.56	26.48	31.12.2019	8'149.39	25.19	31.12.2019	7'504.24	23.91
31.12.2020	11'112.41	15.91	31.12.2020	10'146.74	14.75	31.12.2020	9'256.40	13.58	31.12.2020	8'436.19	12.42
31.12.2021	13'528.05	21.74	31.12.2021	12'228.32	20.51	31.12.2021	11'042.07	19.29	31.12.2021	9'960.42	18.07
31.12.2022	11'073.88	-18.14	31.12.2022	9'909.33	-18.96	31.12.2022	8'857.20	-19.79	31.12.2022	7'907.63	-20.61
31.12.2023	13'709.23	23.80	31.12.2023	12'144.25	22.55	31.12.2023	10'744.63	21.31	31.12.2023	9'494.32	20.07
01.01.12 - 31.12.23	236.44		01.01.12 - 31.12.23	198.03		01.01.12 - 31.12.23	163.68		01.01.12 - 31.12.23	133.00	

Contact Details



LAPIS ASSET MANAGEMENT LTD

Via Emilio Bossi 6, CH-6900 Lugano, Switzerland

Tel: +41 91 971 16 93, info@lapis.finance, www.lapis.finance

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